

# Avanade

Results Realized

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft technologies to help customers realise results. They partner with their customers to create innovative solutions using an open, collaborative approach that enables organisations in all industries to improve performance, productivity and sales.

## Capabilities

By completing thousands of Microsoft deployments for enterprises around the world, they bring unique insights and expertise in Microsoft technologies to create solutions that provide business value. Specifically, Avanade helps you:

- Improve sales, service and customer loyalty to deliver the best possible experience for your customers
- Create new products and services that differentiate, build competitive advantage and contribute to growth
- Improve operational efficiency – consolidate, simplify and create agile IT infrastructures that support strategic initiatives and reduce total cost of ownership
- Optimize collaboration across all groups and boundaries – help establish optimal relationships with key influencers including customers, partners, suppliers, shareholders, and employees.

## Delivering value

Five factors enable Avanade help you realise results:

- They know the most about Microsoft: by specialising in a single technology platform our consultants develop and maintain a deep level of expertise.
- They turn successful innovations into repeatable solutions that work for you. The “proven” in their solutions means less time and money spent on getting results.
- Their people are passionate about helping you and each other. Through their worldwide expert network, they collaborate to bring the best ideas forward for you.
- Their delivery approach includes an optimal blend of skills from their global delivery network, backed by tools, methodologies and assets that reduce the time, cost and risk associated with deploying high-impact solutions.
- Their unique connections with Accenture and Microsoft deepen their insight and accelerate their pace – widening their lead in mission-critical Microsoft solutions.