

# Framework Agreement for Technical Support Why FATS, why Hedra?



# Why FATS, why Hedra?

## The Framework Agreement for Technical Support (FATS) has been put in place by the MoD in order to achieve best Value for Money (VfM) for externally provided Technical Support.

FATS allows the procurement of key technical expertise quickly and easily, in the knowledge that VfM has already been gained through the competitive process followed as part of establishing the Framework. Hedra, a Mouchel Group company, is an accredited FATS supplier.

Hedra is the UK's largest independent consultancy working primarily for public services organisations and suppliers. Committed to delivering each client's vision, Hedra help them reduce cost, improve the use of technology and deliver better services. Hedra provides skilled, experienced and accredited professionals to work within an integrated team environment, bringing a 'can-do' attitude to owning, addressing and overcoming programme challenges.

From concept to delivery, Hedra's Systems Engineering Services (SES) delivers the processes and controls required to manage critical management data and decisions in a complex and often confusing environment, using advanced configuration management and systems engineering techniques. As the demand for high system availability and capability increases, SES delivers accurate predictions using modelling and simulation techniques that contribute directly to improving the delivery of capability and managing the financial and risk profile.

Hedra is working with BAE Land Systems as part of the LW 155 Joint USMC/US Army Supply Support Working Group. Hedra's SES team is providing tactical operations and engineering specialist support to help create a new business for RO Defence – M777 interim Contractor Support (iCS). iCS is an 'anticipatory' Operational Support Chain Management (OSCM) service designed to meet the requirements of the US Warfighter.

Hedra worked with Land Guided Weapons IPT from initial concept to contract award on this innovative Contracting for Availability (CfA) project. Hedra's role was broad, ranging across all aspects of the equipment support business, from the application of lean principles, to equipment support processes and organisational design, to developing the Whole Life Cost model and drafting the business cases. The contracting arrangements were officially described as the 'gold standard' by the NAO Auditor General Sir John Bourn.

Hedra has supported the UK's Merlin helicopter fleet and the transition to the Integrated Merlin Operational Support contract (IMOS). Hedra provides a design and acquisition service for the support infrastructure; integrated logistic support; optimisation of reliability, maintainability and availability; demand and performance modelling and simulation; and delivery of the operational support chain.

For further information contact Henry Needler at Hedra on 01252 772900 or [henry.needler@hedra.com](mailto:henry.needler@hedra.com).